

## Job Description – Sales Intern – FACTS (Agents)



Internship



Amsterdam, the Netherlands



32+ hours per week



Hybrid workplace

### About FACTS

FACTS is a young and dynamic football data organization dedicated to supporting clubs, agents, and players with data-based insights. We are committed to providing high-end reports with transfer analysis, valuable event data, the development of a player, and his potential in comparison to his peers. In recent times, we have assisted in the transfers of Steven Bergwijn, Arthur Melo, Charles de Kaetelaere, Simon Kjaer, Lucas Digne, and many others. A testament to our expansive network, FACTS maintains collaborative connections with over 40 esteemed clubs, 300 agents representing players, and 120 prominent individuals from the world of football.

### Job Description

In this role, you will have the opportunity to work closely with a variety of stakeholders in the football industry and perform various sales activities. This role is designed to provide you with valuable experience and skills in sales, customer interaction, and business development.

### Tasks and Responsibilities:

- Assist in identifying potential customers, reaching out to them, and maintaining excellent customer relationships.
- Provide administrative support to the sales team, including CRM data entry, lead generation, and documentation.
- Conduct market research to identify industry trends, competitor analysis, and opportunities for growth.
- Assist in creating FACTS' signature reports and making a great impact on the industry we love!

**Requirements:**

- Passionate about football
- Currently pursuing a Bachelor's degree in Business, Marketing, Sports or a related field
- Excellent communication and interpersonal skills.
- A proactive and self-motivated attitude with a passion for sales.
- Ability to work well in a team and adapt to a fast-paced work environment.
- Basic knowledge of CRM systems (Pipedrive) is a plus.

**What we offer**

- A football-related environment to develop your skills
- Expansive network
- Remote work
- Team events
- Flexible working hours
- Room for your ideas and contributions

Get in touch with us: [hiring@factsconsultancy.nl](mailto:hiring@factsconsultancy.nl)